## **STRATEGIES**

### **Refocus on Core**

#### **Mission Awareness**

Clearly communicate the mission, aligning messaging with core values to strengthen relationships with donors and partners.

### **Community Engagement**

Expand support networks and enhance program reach to strengthen ties with our teacher community.

## **Invest in Development**

#### **Infrastructure**

Upgrade IT systems, digital platforms, and tools to support growth and program delivery.

### **People**

Expand staff and provide development opportunities to boost capacity as tied to program and revenue growth.

## **Increase Visibility**

### **Storytelling**

Share impactful stories across platforms to highlight our history, alumni network, and impact.

#### **Stakeholder Communication**

Regularly engage supporters to build reliability, strengthen connections and demonstrate impact.

## **PROGRAM GOALS**

# **Summer Fellowship**

Mature Stage

### **Strengths**

40 years of powerful brand recognition and refined operational capacity.

**Goal:** Maintain 60-70 fellowships each summer.

- Develop a reliable base of corporate partners by showcasing the program's value in social responsibility and community impact.
- → Increase targeted grant & foundation funding.

## **Experience Weeks**

**Growth Stage** 

### Strengths

Solid model and clear demand for growth in teacher audience and funder support.

**Goal:** Build operational capacity to support growth.

- → Streamline internal processes to support more teachers each summer.
- Focus on diversifying funders interested in expansion and scaling, including operational growth.

# **Learning Community**

Late Pilot Stage

### **Strengths**

Strong model that resonates with a steady community of teachers, enhancing visibility and showing potential for sustained impact.

**Goal:** Develop consistency to build a dependable learning ecosystem.

- → Enhance marketing efforts to grow community and deepen engagement.
- → Secure stable funding to establish the program as a core offering.